RELSY EXIM

TERRY TOWEL MERCHANT EXPORTER LUCKNOW, INDIA

We source, vet, and deliver India's finest terry towels. You just approve the sample

Relsy is a merchant exporter, based in Lucknow India. We help hospitality buyers, distributors, and institutional clients source terry towels from India without chasing mills, managing QC gaps, or worrying about the next shipment matching the last.

- OEKA TEX 100
  Certified mill partners
- Organic Cotton
  Towels available on request
- Full Customisation
  As you want
- 3 Layer Quality Checks
  To maintain international standards

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RELSY

FOUNDED
2025

TYPE
Merchant Exporter

MILL NETWORK
5+

SOURCING REGION
INDIA

IMPORT EXPORT CODE
EOAPA2918K

GST
09EOAPA2918K1Z0

ABOUT US

What we do...

Relsy Exim is a merchant exporter of premium terry towels, sourcing from Solapur and Panipat — India's leading terry towel manufacturing hubs. We offer bath towels, hand towels, face towels, and beach towels for hotels, spas, resorts, gyms, and institutional buyers worldwide.

As a merchant exporter, we take ownership of every order — from supplier coordination and quality control to logistics and export documentation. Our focus is on delivering consistent quality, transparent pricing, and reliable execution.

What advantage you get ...

Mill vetting & selection

For each order we match the right mill to your GSM, weave, and certification requirements.

Single point of contact

You deal with us, not five different mills with different communication styles. One team, one accountability chain from inquiry to port.

3 layer QC

1st mill's in house QC, 2nd In-line inspection at 50% production, final check before after production by us, and third-party inspection with report with 2.5 AQL.

Complete documentation

Commercial invoice, packing list, certificate of origin, OEKO-TEX cert copy, fumigation if required. All export docs handled end-to-end

OUR PRODUCTS

Full Range. Fully Spec'd.

Every product sourced from certified mills. MOQ 1,000 kg per product

Bath Towel

GSM	Size
400 - 700	70 x 140 cm
Price	**MOQ**
3.50 $ - 8.40 $	1000 Kg



Hand Towel

GSM	Size
400 - 700	40 x 70 cm
Price	**MOQ**
3.50 $ - 8.40 $	1000 Kg



Face Towel

GSM	Size
400 - 700	30 x 30 cm
Price	**MOQ**
3.50 $ - 8.40 $	1000 Kg



Beach Towel

GSM	Size
400 - 700	76 x 180 cm
Price	**MOQ**
3.50 $ - 8.40 $	1000 Kg



HOW WE WORK

Our Process

From your first inquiry to goods on board — here is every step we own

1 **Quote sent**

You send us your product requirement and we send FOB quote within 48 business hours as per your requirement.

2 **Discussion**

For each order we match the right mill to your GSM, weave, and certification requirements

3 **Sample dispatch**

After order approval, we coordinate sample production with our manufacturing partners and dispatch within 15–25 days for your review.

4 **Sample approval**

Once samples are approved, we proceed with bulk production.

5 **Bulk production**

Bulk production takes 45 to 60 days, depending on order quantity.

6 **QC**

Every order is checked through in-line inspection, AQL 2.5 sampling, and third-party inspection

7 **FOB India**

Goods are loaded on FOB India basis from the designated port of loading.

QUALITY ASSURANCE

Three Layers of Quality Control

We don't own the factory — but we control the quality. Here's how every order is inspected before it reaches your port.

LAYER 1

Mill in-house QC

Every mill in our network operates its own internal quality control process. This is not optional — it is a baseline requirement for any mill we work with. Before goods move to the next stage, the mill verifies GSM, construction quality, and colour consistency against the approved sample.

LAYER 2

Relsy Exim's inline & final inspection

We conduct two independent inspections on every order. The inline check at 50% production catches issues early enough to correct without delaying shipment. The final inspection before packing .

LAYER 3

Third-party Inspection

We provide third-party inspection (SGS, Bureau Veritas, or equivalent) with a full written report before shipment. Most buyers only get the mill's in-house checks. We give you three layers of quality — including independent verification. Standard reports with every order. Special tests on request.


3 layers QC


2.5 AQL


3rd Party Audit

What to Expect

We don't own the factory — but we control the quality. Here's how every order is inspected before it reaches your port.

Minimum Order Quantity

All Products	2000 Kg
Custom color/weave	Vary by product specification

Documentation

Standard	Commercial invoice, packing list, B/L
Certificates	Certificate of origin, OEKO-TEX copy

Lead Time

Standard orders	45 - 60 days from Sample approval
Custom specifications	May vary — confirmed in writing
Sample dispatch	15 - 25 working days

Shipping Terms

FOB India	Most common
CNF	We arrange freight, buyer arranges insurance

Questions Buyers Ask

How do you control quality without owning the factory?

Through a three-layer QC process that runs across every order.

First, every mill in our network runs their own in-house QC — this is a baseline requirement for any mill we work with. Second, we conduct our own inspection: an inline check at mid-production to catch issues before they compound, and a final inspection before dispatch where we verify GSM, dimensions, colorfastness, and stitching against your approved sample. Third, for buyers who require it, we arrange independent third-party inspection through SGS, Bureau Veritas, or equivalent agencies — with a full written report shared before shipment. Most buyers going direct to a mill may only get the first layer. You get all three.

What if the shipment doesn't match the approved sample?

We take full responsibility of our products. As the merchant exporter, we own the transaction from your approved sample to port. If a shipment falls outside agreed tolerances on GSM, color, dimensions, or finish, in the inspection report before dispatch, we resolve it: replacement production, credit, or refund depending on the situation. This is the core reason to work with a merchant exporter rather than buying factory-direct — there is one accountable party, and it's us.

How long does an order take?

Our standard lead time is 45–60 days from sample approval to FOB India. This covers mill production, our inline and final QC inspection, packing, and export documentation. Lead time may vary based on order quantity and product specification — custom GSM, special colors, or jacquard weaves can add time at the production stage. We confirm the exact timeline in your order acknowledgement before production begins, so you always have a firm date to plan against.

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TERRY TOWEL MERCHANT EXPORTER INDIA

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